

# PROCUREMENT MANAGER CERTIFICATION

As per International Standards



## UNICHROME

# Unichrone Training **Advantages**

- ✓ 1 Day Interactive Instructor-led Online/Classroom or Group Training
- ✓ Course study materials designed by subject matter experts
- ✓ Mock Tests to prepare in a best way
- ✓ Highly qualified, expert & accredited trainers with vast experience
- ✓ Enrich with Industry best practices and case studies and present trends
- ✓ Procurement Manager Training Course adhered with International Standards
- ✓ End-to-end support via phone, mail, and chat
- ✓ Convenient Weekday/weekend Procurement Manager Training Course schedule



# About Unichrone

✓ We are a professional training institute with an extensive portfolio of professional certification courses. Our training programs are meant for those who want to expand their horizons by acquiring professional certifications across the spectrum. We train small- and medium-sized organizations all around the world, including in USA, Canada, Australia, UK, Ireland and Germany.



Guaranteed Quality



Handpicked Trainers



Global Presence



Online Training Option

## We've trained professionals across global companies

PHILIPS

AXCESS  
FINANCIAL PRODUCT MANAGEMENT

CLARIANT



AkerSolutions

WÜRTH

baycoat

DU PONT

DASHTI

GlobalSign

Triskele Labs

مصرف الراجحي  
Al Rajhi Bank

DHL

ARASCO



أراسكو

## Importance of Procurement Manager Training

- ✓ Procurement Manager Certification attests to the expertise of professionals in strategic sourcing, cost analysis, negotiation, and supplier relationship management. It deepens their comprehension of contemporary concerns as well as worldwide sourcing, management, and administration procedures. The certificate opens up career paths in procurement, supply chain management, and purchasing management roles. This further boosts their job prospects and opportunities for advancement. Certified Procurement Managers possess specialized knowledge and competence which translate into better remuneration than their non-certified counterparts.
- ✓ The goal of Certified Procurement Manager Training is to improve the abilities and expertise needed for efficient supply chain and procurement management. It equips professionals with techniques for strategically managing procurement operations and improving their overall performance. Moreover, it provides a thorough understanding of procurement processes, strategic sourcing, and contract management. This empowers them to make better-informed decisions. Procurement Course gives professionals the tools they need to evaluate and control procurement risks, guaranteeing a dependable supply chain and reducing interruptions.

## ELIGIBILITY CRITERIA

- ✓ Aspirants need not meet any requirements to pursue Procurement Manager Training Course. However, having prior knowledge is beneficial.

## WHO SHOULD ATTEND

- ✓ Any individual who wants to gain skills to understand Procurement Management can enroll in the Procurement Manager Training course.

# PROCUREMENT MANAGER CERTIFICATION ADVANTAGES



CERTIFIES  
YOUR TALENT



HELPS  
BUILDING  
VALUES



GLOBAL  
RECOGNITION



PERFECT  
EXECUTION



BUILDS  
CUSTOMER  
LOYALTY



MORE  
EMPLOYABILITY  
OPTIONS

# Syllabus of Procurement Manager Training

## Lesson 01 – Procurement Management

1.	What is Procurement Management
2.	The Procurement Process
3.	Make or Buy Analysis
4.	Supplier Management
5.	Contract Basics
6.	Global Sourcing
7.	E-procurement

## Lesson 02 – Cost and Value Analysis System

1.	Value Analysis
2.	Tools for Value Analysis
3.	Cost Analysis
4.	Cost Analysis Techniques

# Syllabus of Procurement Manager Training

## Lesson 03 – Negotiation Skills

1.	Basic Approaches for Negotiation
2.	Strategy and Planning for Negotiation
3.	Tactics of Effective Negotiation

## Lesson 04 – Purchase Management System

1.	What is Purchasing
2.	Purchase Department
3.	Methods of Purchasing
4.	Purchasing Performance
5.	JIT Purchasing



# Syllabus of Procurement Manager Training

## Lesson 05 – Vendor Management

1.	Types of Inventory
2.	Types of Inventory Costs and Factors affecting Inventory
3.	Inventory Management Models
4.	Techniques of Inventory Control
5.	Inventory Performance Measurement
6.	Inventory Management Tools

## Lesson 06 – Materials Planning

1.	Materials Planning Need
2.	Factors Affecting Materials Planning
3.	Tools of Materials Planning
4.	Principles and Procedure for Materials Planning
5.	MRP (Material Requirements Planning)
6.	MRP Processing
7.	Other Planning Techniques

# Syllabus of Procurement Manager Training

## Lesson 07 – Materials Budgeting

1.	Materials Budgeting Concepts
2.	Materials Budgeting and Accounting

## Lesson 08 – Material Classification, Standardization and Codification

1.	Material Classification
2.	Value Analysis and Material Classification
3.	Material Codification Concepts
4.	Material Codification Systems
5.	Material Standardization
6.	Material Simplification
7.	Levels of Standardization

# Syllabus of Procurement Manager Training

## Lesson 09 – Material Handling

1.	Material Handling Basics
2.	Material Handling Systems
3.	Containerization
4.	Waste Management - Surplus and Obsolete
5.	Damage and Pilferage
6.	Cost Analysis

## Lesson 10 – Stores Management and Warehousing

1.	Stores Functions and Objectives
2.	Types of Stores
3.	Stores Layout and Storage
4.	Successful Store-Keeping Factors
5.	Warehousing
6.	Warehouse Management System (WMS)
7.	Warehouse Operating Principles
8.	Warehouse Strategy
9.	Planning Warehouse Distribution
10.	Warehouse Layout
11.	Automatic Warehousing
12.	Schemes of Automatic Warehousing
13.	Stock Keeping and Accounting

# Syllabus of Procurement Manager Training

## Lesson 11– Quality Management

1.	Quality Basics
2.	Product vs Service Quality
3.	Quality Management
4.	Quality Management Methods
5.	TQM
6.	Six Sigma
7.	Statistical Quality Control
8.	Double and Multiple Sampling

## Lesson 12 – Legal Framework

1.	The Indian Contract Act, 1872
2.	The Sales of Goods Act, 1930

# Syllabus of Procurement Manager Training

## Lesson 13– Future Developments

1.	Procurement Future Trends
2.	Sustainable Procurement
3.	Procurement Automation
4.	Big Data and Procurement
5.	Material Management Trends
6.	RFID and Material Management
7.	Material Management and Big Data

# Exam Format of Procurement Manager Certification

Examination Format	
Exam Name	Procurement Manager Exam
Exam Format	Multiple Choice
Total Questions & Duration	30 Questions, 1 Hour
Passing Score	Minimum passing score of 70%
Exam Cost	Included in training fee

To get you fully prepared with the knowledge and skills for Procurement Manager, a training session at Unichrone gives immense importance to mock questions at the end of every module and problem-solving exercises within the session. Prepared by certified faculty, the practice tests are a true simulation of the Procurement Manager exam.

# Contact Us

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<https://unichrone.com/>

