# REAL ESTATE RISK MANAGEMENT CERTIFICATION

As per International Standards



UNICHRONE



## **Unichrone Training Advantages**

- ✓ 1 Day Interactive Instructor-led Online/Classroom or Group Training
- ✓ Course study materials designed by subject matter experts
- ✓ Mock Tests to prepare in a best way.
- ✓ Highly qualified, expert & accredited trainers with vast experience
- ✓ Enrich with Industry best practices and case studies and present trends
- Real Estate Risk Management Training Course adhered with International Standards
- End-to-end support via phone, mail, and chat
- Convenient Weekday/weekend Real Estate Risk Management Training Course schedule

#### **About Unichrone**



We are a professional training institute with an extensive portfolio of professional certification courses. Our training programs are meant for those who want to expand their horizons by acquiring professional certifications across the spectrum. We train small-and medium-sized organizations all around the world, including in USA, Canada, Australia, UK, Ireland and Germany.



**Guaranteed Quality** 



**Handpicked Trainers** 



**Global Presence** 



Online Training Option

















































#### Importance of Real Estate Risk Management Training

In the Real Estate realm managing risk is critical in ensuring long-term success and stability. As an investor, developer, or a business owner in this industry, acquiring Real Estate Risk Management Certification can significantly impact the ability to steer the fluctuating markets and make accurate decisions. This enables them to understand the risks associated with the financial transactions of the land and property market while boosting their proficiency to minimize them. This certification increases the skills of professionals to spot potential risks before they arise to become significant problems that lead to money losses.

Risk Management in Real Estate Training Course provides steady professional advancement with a crucial awareness of identifying, assessing, and minimizing risks in the Real Estate arena. The course provides thorough knowledge of Risk Management methodologies and developing strategies for mitigating risks. Professionals will learn to manage challenges which affirms sustainable business operations. They will get a grasp on the contemporary tools and techniques to administer risks in the property sector. Furthermore, aspirants will gain detailed information on identifying corporate real estate risks like literature risk list, interview risk list, and final risk list.

#### **ELIGIBILITY CRITERIA**

Aspirants need not meet any requirements to pursue Real Estate Risk Management Training Course. However, having prior knowledge is beneficial.

#### WHO SHOULD ATTEND

Any individual who wants to gain skills in Real Estate Risk Management can enroll in the Real Estate Risk Management Training course.

### REAL ESTATE RISK MANAGEMENT CERTIFICATION ADVANTAGES











MORE EMPLOYABILITY OPTIONS



### Syllabus of Real Estate Risk Management Training

<b>Lesson 01 –</b> Corporate Real Estate and Risk Management		
1.	Introduction	
2.	Added Value	
3.	Corporate Risk Management Process	
4.	Corporate Real Estate Risk Management Process	

<b>Lesson 02 –</b> Types of Sale Analytics			
1.	Literature Risk List		
2.	Interview Risk List		
3.	Final Risk List		

### Syllabus of Real Estate Risk Management Training

<b>Lesson 03 –</b> Research Approach		
1.	Estimating Efficiency of Sales Productivity	
2.	Keeping a Record of Lead Response Time	
3.	Using Opportunity Win Rate Statistics	

<b>Lesson 04 –</b> Data Description			
1.	Data Preparation		
2.	Data Description		



### Syllabus of Real Estate Risk Management Training

Lesson 05 – Research Results		
1.	Most Important CRE Risks	
2.	Overall Risk Rank	
3.	Characteristics	
4.	Validation	



#### Exam Format of Real Estate Risk Management Certification

Examination Format				
Exam Name	Real Estate Risk Management Exam			
Exam Format	Multiple Choice			
Total Questions & Duration	30 Questions, 1 Hour			
Passing Score	Minimum passing score of 70%			
Exam Cost	Included in training fee			

To get you fully prepared with the knowledge and skills for Real Estate Risk Management, a training session at Unichrone gives immense importance to mock questions at the end of every module and problem-solving exercises within the session. Prepared by certified faculty, the practice tests are a true simulation of the Real Estate Risk Management exam.



support@unichrone.com



https://unichrone.com/

