

VENDOR MANAGEMENT CERTIFICATION

As per International Standards



UNICHROME

Unichrone Training **Advantages**

- ✓ 1 Day Interactive Instructor-led Online/Classroom or Group Training
- ✓ Course study materials designed by subject matter experts
- ✓ Mock Tests to prepare in a best way
- ✓ Highly qualified, expert & accredited trainers with vast experience
- ✓ Enrich with Industry best practices and case studies and present trends
- ✓ Vendor Management Training Course adhered with International Standards
- ✓ End-to-end support via phone, mail, and chat
- ✓ Convenient Weekday/weekend Vendor Management Training Course schedule



About Unichrone

✓ We are a professional training institute with an extensive portfolio of professional certification courses. Our training programs are meant for those who want to expand their horizons by acquiring professional certifications across the spectrum. We train small- and medium-sized organizations all around the world, including in USA, Canada, Australia, UK, Ireland and Germany.



Guaranteed Quality



Handpicked Trainers



Global Presence



Online Training Option

We've trained professionals across global companies

Importance of Vendor Management Training

- ✓ Vendor Management Certificate validates professionals' skills in the fundamentals of vendor relationships and their critical relevance in organizational success. It showcases their skills to oversee vendor performance, negotiate contracts, and manage risks. Such professionals manage vendor relationships, reduce risks, and maximize vendor performance. In the fields of supply chain management and procurement, certified experts are valued assets, and holding this certification improves their employment opportunities and gives them a competitive advantage.
- ✓ Vendor Management Training focuses on providing steady command for professionals of Vendor Management System and its tactics. It helps in navigating the complexities of vendor relationships. Vendor Management Training is led by facilitators providing thorough know-how of the Vendor Management process, its importance, benefits, and challenges. It pertains to all key topics, including contract management, and assessing bid proposals. Furthermore, participants will be conversant with the conflict resolution models and techniques to coordinate with the Vendor group.

ELIGIBILITY CRITERIA

- ✓ Aspirants need not meet any requirements to pursue Vendor Management Training Course. However, having prior knowledge is beneficial.

WHO SHOULD ATTEND

- ✓ Any individual who wants to gain skills to understand Vendor Management can enroll in the Vendor Management Training course.

VENDOR MANAGEMENT CERTIFICATION ADVANTAGES



CERTIFIES
YOUR TALENT



HELPS
BUILDING
VALUES



GLOBAL
RECOGNITION



PERFECT
EXECUTION



BUILDS
CUSTOMER
LOYALTY



MORE
EMPLOYABILITY
OPTIONS

Syllabus of Vendor Management Training

Lesson 01 – Introduction to Vendor Management

1.	What is Vendor Management?
2.	Why is it Important?
3.	Vendor Management Process
4.	Grid Analysis Tool for Decision-Making
5.	Benefits of Vendor Management
6.	Challenges of Vendor Management
7.	Vendor Management Tips for Success
8.	Vendor Lifecycle Management
9.	Phases of Vendor Lifecycle Management
10.	Vendor Management Lifecycle Best Practices
11.	Pillars of Effective Vendor Management

Lesson 02 – Commitments

1.	Successful Vendor-Management Strategies
2.	Vendor Agreements
3.	Evaluation of Bid Proposals
4.	Vendor Contract Management Process
5.	Creating Effective SOWs
6.	Contract Risk Types

Syllabus of Vendor Management Training

Lesson 03 – Relationships

1.	Emotional Intelligence
2.	Understand Being More Sensitive to Feelings
3.	Managing Vendor Relationships
4.	Vendor Governance Practices
5.	Negotiate with Vendors Effectively
6.	Conflict Resolution Model
7.	Ways to Efficiently Collaborate with Vendor Team
8.	Alternative Dispute Resolution
9.	General Management Skills

Lesson 04 – Metrics

1.	Vendor Metrics
2.	Understanding Responsibility Assignment Matrix
3.	Vendor Scorecard
4.	Vendor Performance
5.	Balanced Scorecard (BSC)

Syllabus of Vendor Management Training

Lesson 05 – Risk

1.	Vendor Risks
2.	Risk Mitigation
3.	Minimizing the Burden Using Risk Management Program

Exam Format of Vendor Management Certification

Examination Format	
Exam Name	Vendor Management Exam
Exam Format	Multiple Choice
Total Questions & Duration	30 Questions, 1 Hour
Passing Score	Minimum passing score of 70%
Exam Cost	Included in training fee

To get you fully prepared with the knowledge and skills for Vendor Management, a training session at Unichrone gives immense importance to mock questions at the end of every module and problem-solving exercises within the session. Prepared by certified faculty, the practice tests are a true simulation of the Vendor Management exam.

Contact Us

support@unichrone.com



<https://unichrone.com/>

